



# DENNIS HIETPAS

VP – Commercial Lending

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Dennis brings over 30 years of experience to his commercial lending role at BLC Community Bank. When working with clients he takes the time to learn about and understand each one – not only about how they got to where they are today, but more importantly, what they envision for their future.

His strong background allows him to get to the root of your financing needs and develop a loan package that meets them. His specialties include Owner-Occupied and Investor-Owned Commercial Real Estate, Equipment Financing, and Working Capital Lines of Credit. The greatest reward for Dennis is when the client looks to him, and BLC Community Bank, as a resource and an integral partner in their overall success.



## Dennis' advice for new clients is:

*"It's all about trust. First, you need to trust that your lender understands you and your business. You also need to trust that your lender will bring ideas and solutions to the table that align with helping you accomplish your goals and objectives. Finally, and this is where the rubber meets the road, you need to trust that your lender can deliver on those ideas and solutions in an efficient and effective way. Here at BLC Community Bank, we check all those boxes."*

A lifelong resident of Little Chute, WI, Dennis and his wife Mel (VP of Retail and Private Banking at BLC Community Bank) along with their five children continue to call our community home. In his free time, Dennis enjoys taking early morning walks with the dogs, following his kid's sports and activities, spending time with family and friends at the cottage, fishing, and chasing the little white ball around the golf course.

### COMMUNITY VOLUNTEERING:

- ✔ Trout Museum of Art Board member
- ✔ Outagamie County Foster Care

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